CURRENTLY QUALIFIED
ENERGY SERVICE, ENGINEERING AND CONSTRUCTION COMPANIES
FOR THE *PennSEF* PROGRAM

Based on Statements of Qualifications submitted to FREE, the following companies are found to be qualified to assist ***PennSEF***-eligible government agencies and non-profit institutions to design projects for possible financing by the Program.

The qualification process and criteria are defined in the RFQ found at ***PennSEF***'s webpage. See: **http://freefutures.org/pennsef/documents/rfq/**

Several factors are considered in the determination of a company's qualifications including, but not limited to: financial stability; experience and track record with performance contracting; project management; technical approach and familiarity with technologies; experience with and level of expertise in monitoring and verification protocols; local presence; bonding capacity; commercial and professional liability insurance; and possession of valid and current licenses to do business in the Commonwealth of Pennsylvania.

Companies appearing on PennSEF's "QUALIFIED ENERGY SERVICE, ENGINEERING AND CONSTRUCTION COMPANIES" list are qualified for projects whose investment size observes the company's current bonding capacity and financial ability to guarantee savings (based on either the company's balance sheet or submission of a savings insurance contract or other financial assurance product).

Government agencies and non-profit institutions interested in *PennSEF* are strongly encouraged to request Statements of Qualification (SOQs) submitted to the Program by the following companies. At this time, please contact companies of interest directly in order to receive SOQs.

Ameresco

www.ameresco.com
Jon Zeller
Senior Account Executive
jzeller@ameresco.com
(484) 560-8437

ABM Building Solutions

http://www.abm.com
Richard Phelps
General Manager
richard.phelps@abm.com
724-413-5941

The Brewer-Garrett Co.

www.brewer-garrett.com
James M. Wilbanks, LEED AP
jwilbanks@brewer-garrett.com
O: 440-243-3535
C: 330-704-6423

Constellation

www.constellation.com
Joseph Hudak
Business Development Manager
Joseph.Hudak@constellation.com
412-489-9440

Energy Systems Group

http://www.energysystemsgroup.com
Mike Bayesa
Account Executive
mbayesa@energysystemsgroup.com
717-836-9871

Honeywell Building Solutions

www.honeywell.com
Patrick J. Salmon
Energy Services Account Executive
patrick.salmon@honeywell.com
570-814-5623

Johnson Controls

www.jci.com
Chris Kaiser
Account Executive
Performance Infrastructure
chris.kaiser@jci.com
412-888-9748

McClure Company

www.mcclureco.com
Jen Ponce de Leon
Account Manager
jenponcedeleon@mcclureco.com
717-836-8227

NORESCO

www.noresco.com
Steve Chausse
Senior Account Executive
schausse@noresco.com
412-295-6394

OpTerra Energy Services

www.opterraenergy.com
Edward G. Cvelbar
Senior Business Development Manager
ecvelbar@opterraenergy.com
330-277-6861

Signify North America

http://signify.com
Cindy Malinchak
Strategic Alliances
State and Local Government
cindy.malinchak@signify.com
848-702-8079

Reynolds Energy Services

www.reynolds-companies.com
Rob Strickler
Dir. of Business Development
rstrickler@reynoldsenergyservices.com
O: 717-238-5737 C: 717-443-4304

Schneider Electric

www.schneider-electric.com
Larry F. Myers
Nat'l Business Development Manager
larry.myers@schneider-electric.com
814-937-7602

Siemens

www.siemens.com
Eric Hellstern
Building Performance & Sustainability
Siemens Building
Technologies Division
eric.hellstern@siemens.com
339-206-7190

SmartEdge

www.smartedgeusa.com
Danny Friend
General Manager – Energy and
Commissioning Services
DFriend@SmartEdgeUSA.com
O: 716-693-7220 C: 716-553-0668

SmartWatt Energy, Inc.

http://smartwattenergy.net/
Tony Acernese
Business Unit Manager
tacernese@smartwattinc.com
O: 570.471.3480 | C: 570.407.9539

The Efficiency Network

www.tensaves.com
Dave Robb
VP – Business Development
david.robb@tensaves.com
412-722-9845

Trane

http://www.trane.com
Dennis Morelli
Comprehensive Solutions Leader MD/PA
dmorelli@trane.com
O: 412-747-3000 C: 412-760-9927

Willdan

http://www.willdan.com/

Senior Vice President
Joseph Hurla
jhurla@willdan.com
O: 785-218-6549

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